

Local Market Development Project

Helvetas Swiss Association for International Cooperation
ICCO, Dutch Cooperation Development Organisation

1 Platform for developing agricultural chains

A scheduled meeting of the platform for developing agricultural added value chains held on 30th September 2009 in the Agribusiness Competitiveness Center (ABCC) office covered the following issues:

1. A presentation by the WB Agro-business and marketing project.
2. ABCC presentation on the activities of the information-marketing Centre.
3. Presentation on the work of the TAIC on added value chains
4. Developing strategic activities and joint work on organisations in the agricultural produce growers – processing enterprises – trading companies chain

Platform participants familiarised themselves with the activities of various agricultural sector projects and a seminar on Developing cooperation between growers and processors of fruit and vegetables in Kyrgyzstan and Tajikistan and trading companies from Kazakhstan and Russia. The next meeting of the Platform is scheduled for 27th November 2009 in the ABCC office.

2 Working group meeting in Karakol

A meeting of the planning working group of actors in the added value chain was held in the Zharyndyk office in Karakol. The 24 participants represented 12 organisations including: Baj-Tushum microcredit company, Finca, Ajyl-Bank, support organisations: Shoola, AgroLid, Karakol Biocentre, wholesale potato buyers, representatives of the Shaimashai and Mirantorg cooperatives, successful farmers and bosses of potato seed funds.

In the course of the meeting participants exchanged information and contact details.

Contracts were signed: the Shajmashaj cooperative signed a contract with Agromarket for 500 tons of potatoes; a contract was signed with the Jetyoguz region for the supply of carrots, garlic and cabbages.

3 Strategic planning under the LMD project

A strategic planning meeting for next year for northern LMD partner organisations will be held at 10:00 in the Helvetas office on 4th November. For this meeting partner organisations should prepare information on project work they have done, such as, the number of farmers covered by the project, volumes of produce (supplied to processing enterprises, sales in bazaars), information about contracts signed, obligations met and work plans for next year.

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4 LMD Project work

1. 2009 Access database – from the middle of June to the beginning of November the database of partner organisations will undergo a three stage update.

At the beginning of November the project plans to complete the database and from the middle of November begin to do an economic analysis of the information. This analysis is necessary to convince farmers involved in the LMD project that economic analysis allows them to make the correct management decisions about their agricultural business.

2. The causal-investigative model developed by the project shows the most important factors in growing various cash crops and how to optimise the selected factors. This model clearly shows the influence of quality and volume indicators on the end result – income from farming.

