

Local Market Development Project

Helvetas Swiss association for International Cooperation
ICCO, Dutch Cooperation Development Organisation

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Monthly Working Group meetings with partners

Have passed the first monthly meetings for this year. At meetings questions were discussed:

1. Identification of farmer groups;
2. Requirements and volumes of the enterprises for processing of vegetables and fruit;
3. Requirement for seeds;
4. Reception of credits or use of savings funds for means of production if that are available;
5. Contractual relations and their terms.

All these points were caused by not a lot of time for discussions. The decision was accepted that contracts will start to subscribe in the end of February and the beginning of March.

It would be desirable to notice that this year some enterprises ready to pay for the services to the supporting organizations also is considered. It does the enterprises more attractive to many organisations involved in workAs to a monthly meeting on poultry, it was interesting to note interest of farmers in purchase of chickens breeds "Rodonite". Approximate volume purchasing of chickens on 2010 from farmers of the TES-Centre, DCCA, SKS Jalalabat and Mehr-Shavkat has made 54 000 pieces. And it only the beginning.



2 Meeting of creating of Fund of development of Trade

On February, 25th the meeting of the partner organizations of LMD project on a theme «Creation of Fund of development of trade» has taken place. The reasons of creation of such fund were a little: 1. Since January, 2010 the Decision from November, 27th 2009r comes into force №130 Commissions of Customs Union EurAzEA on

uniform customs-tariff regulation. 2. Shortage of financial assets for realization of orders for export. 3. The credit organizations do not give out great sums for short term and under smaller percent.

It means that our farmers directly cannot sell fresh production in the Kazakhstan and Russia. In sale in great volumes of production can be engaged only juridical persons, those at which are have purchase and sale contracts.

According to the oral arrangement between Micro credit organization the Agrocredit +, private company Agrolajn, NGO Mehr-Shavkat, Tes-centre, DCCA the decision to create Working Group of representatives of each organization was accepted. This Working group will prepare the offer on creation of fund of development of trade for the end of February.

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The Development of agricultural chains Platform Meeting

On January, 29th the Platform meeting has taken place. The agenda were: 1) Summarizing for 2009 and a situation of work of LMD project in 2010; 2) Creation the Association of rendered agricultural services and consultations; 3) Discussion of sale of services by the supporting organizations to the Micro credit Organizations. At a meeting participated 18 persons: representatives of the Micro credit organizations the Agrocredit +, OXCUS, representatives of the TES-Centre, DCCA, Mehr-Shavkat, Tajan Kyzyl-Kija, Agro-Bilim, SKS Jalalabat, SKS Batken, and Associations of Agro businessmen of Kyrgyzstan "Jer-Azygy".

The partner organizations have shown interest in creation the Association of rendered services. As the creation reasons have served: standardization of offered services (for example, uniform system of training); a uniform pricing policy; the systematized training for experts of the partner organizations.

As to, payments micro credit organizations (MFO) for the rendered services of the supporting organizations (SO) preliminary have agreed that MFO will pay it. For calculations on one farmer MFO should pay on not less than 150 Som. The Agrocredit +, OXCUS are ready to pay it for services this sum under certain conditions which they will register in contracts.